

Edward W. (Ned) Hale

Attorney at Law

Board Certified in Real Estate

Former attorney for the Royal Palm Coast Realtor Association (The Fort Myers MLS Board, with over 5,000 Realtor members)

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An experienced and dynamic J.D./M.B.A. with a B.A. from the University of Chicago. Have 20 years of experience practicing law and owning a title company. Proven success in real estate and business transactions, litigation, and wills and trusts. Certified by the Florida Bar in real estate. Active law license in Florida in good standing. Ability to relocate. Ned has won the "Affiliate of the Year" award and "Educator of the Year" awards at realtor associations. One student wrote: "Whatever class Ned teaches, I take. He has a knack for simplifying the complicated, and no one is better at breaking down complex legal concepts. He has a sense of humor, which helps put me at ease. Ned tells his students to hold him to a high standard, and he never disappoints. Time spent in Ned's classes is never wasted. He always delivers."

Executive Skills

- Analytical, problem identification and solving
- Instructional—15 years of experience teaching contracts to adults
- Staff hiring, management, training, and development
- Relationship building and business development

Experience

Founder, Sole Owner, Hale Law Group, P.A. Fort Myers, FL (2005-Pres.)

- Started and solely owned a law firm with an emphasis on land use, real estate transactions and litigation. Proven success at mitigation of risk.
- Other practice areas: business, asset protection, estate planning, and wills and trusts.
- Firm consistently exceeded six figures in annual income (tax returns to verify).
- Hired, trained, and supervised employees. Emphasis on proficiency and costs.

Founder, Owner, Ocean Title Insurance Agency, LLC, Fort Myers, FL (2009-2018)

- Handled tens of real estate closings per month, both residential and commercial, totaling tens of millions of dollars annually.
- Hired, trained, and supervised employees.
- Successfully navigated and implemented increasingly restrictive governmental regulations.

Education

- Juris Doctorate / Chicago-Kent College of Law, Illinois Institute of Technology, (1996)
- M.B.A. / Stuart School of Business, Illinois Institute of Technology (1995)
- B.A. / University of Chicago (1988)